

SHOP 'TIL YOU DROP!



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Welcome to the fifth annual *Lawn & Garden Retailer Visual Sourcebook*. You'll notice that our *Sourcebook* continues to grow every year as we add more companies to the listings and more products to the "Marketplace." (By the way, if your product or service is still not listed, you can add it yourself at www.lgrmag.com.)

I'm sure you remember the unique formatting of the *Lawn & Garden Retailer Visual Sourcebook* from years past. If so, we've formatted it practically the same way and kept the same "visual" design. Yes, this is at heart a standard buyer's guide where you can find sourcing and contact information for companies that supply the green industry. Its sidebars and photos are also a source for product and business ideas. And most importantly, the *Sourcebook* is an active database that can answer your questions at any moment.

Well...this magazine is not actually active, but its online version is. If you want to do some 21st-century reference searching, log onto our Web site at www.lgrmag.com and click on "buyer's guide" to search our electronic version. It is updated throughout the year and contains the most current sourcing information.

The printed form of the *Sourcebook* starts with an extended "Marketplace" on page 6, which serves as a visual representation of many of the products and companies listed throughout the following pages. The second part of the *Sourcebook*, starting on page 20, is a listing of product categories and the companies that supply those products. To find the contact information for those companies,

turn to page 32 for an alphabetical company listing of some of the best suppliers to our industry. We have also added an article index on page 78. It lists every *Lawn & Garden Retailer* article published between November 2005 and August 2006.

Whether you are looking for products big or small, *Lawn & Garden Retailer's Visual Sourcebook* has what you need, so stop reading and get shopping. Spring is right around the corner, and time is running out to find your store's next big seller! 🌱

Bridget C. White

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LAWN & GARDEN Retailer

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