SCALED DOWN

Miniature remains a buzzword for lawn and garden retailers again in 2014. Here are some favorite photos of this miniature garden category from recent IGC visits.



















- HARLOW GARDENS, Tucson, AZ With a little paint and creativity, blocks car bring attention to your miniature plants display.
- **2.** GARLAND NURSERY, Corvallis, OR Not ready to devote a ton of real estate to this category? No problem miniature garden displays are flexible enough to work in just about any corner of the garden center.
- **3.** M&M NURSERY, Orange, CA Create shade gardens and sun gardens for shoppers with specific needs. Use signage to note the difference.
- **4.** MESQUITE VALLEY GROWERS, Tucson, AZ Inspire by reflecting local flair through miniature garden designs.
- **5-7.** OAK PARK LAND & WATER, Swanton, OH Show the versatility of miniature gardening by working it into a variety of places around your shop. And don't be bashful with the signage either.
- **8.** HILLERMANN NURSERY, Washington, MO Bring the outside in and create a display anywhere on the showroom floor mixing in birdbaths, stones and moss with your miniature garden SKUs.
- **9.** POTTED, Los Angeles, CA Use a variety of containers to get your miniature gardeners thinking outside of the box.