## CREATING A UNIQUE LOOK WITH STONE

## By adding

 decorative stone and statuary to their gardens, your customers can create a unique look that will stand apart from the rest.Aside from its natural elements, what really brings a garden to life is how a gardener personalizes it. By mixing stone and sculpture in a variety of ways, your customers can create unique looks for their gardens. Today, personalization reigns as the must-have in all garden décor, especially for the high-end customer wanting something off the beaten path.

Robbie Fitzgerald, owner of Garden Architects, a to-the-trade retail showroom for pre-manufactured and commissioned pieces of outdoor sculpture in Annapolis, Md., helps consumers bring the arts outdoors. "There is no average garden," Fitzgerald said, as gardens are a breeding ground for creativity and have more room for individuality than inside the home. He views residential gardens as home extensions, which is all the more reason to personalize them.

## What Would Nature Do?

Sometimes the thought of adding decorative stone accents to a garden presents itself as an impossible challenge because customers are trying to replicate nature. For J'Nell Bryson of Landscape Architecture in Charlotte, N.C., that's the most difficult part of her job. When gearing


Plant material can be used to frame and highight sculptures in the garden.


The Nakomis statue, Frank Lloyd Wright Foundation's tribute to the Winnebago tribe, can be placed in the garden for those who are interested in bringing out natural accents in manmade designs. (Photo: Nichols Brothers Stoneworks)
up to design clients' residential gardens, which includes getting involved from the beginning (designing the entrance driveway, swimming pools, patios, retaining walls, decks, walkways, landscaping, etc.), "I always ask myself," Bryson said, "What would nature do?"

Bryson has been commissioned not only to add dramatic sculptures to residential outdoor spaces, but also to bring a little of her what-would-nature-do philosophy to the backyard. Such examples include setting boulders near swimming pools to provide more of a natural setting and embedding boulders into the corners of a house's architecture to appear as if the house was built into the faux rocky landscape.

The marriage of nature made and manmade in the garden makes a statement, but it doesn't always have to be an attempt at replicating nature. Take for instance one of Bryson's residential projects where she created a tunnel of steel rings coming up out of and around a garden walkway, inspired by Diarmuind Gavin's whimsical landscapes, which she called "Slinky." "Landscaping and outdoor spaces don't have to be serious, and this was just a fun idea," Bryson said.

## The Basics

Before doing anything, your customer should start with a plan. "Don't just buy a bunch of plants and start planting without thinking the whole process through," Bryson said. She suggests sketching out where plants will be placed. Then map out where the decorative accents go.

It's important to buy the appropriate plant size for the space. "If a plant is going to grow 20 ft . in a tiny patio, that's going to be a problem," Bryson said. And it's equally important to select the right size of garden accents.


Oldcastle' Provence" Paver. Inspired by the beautiful indoor patios of Barcelona, Spain. The Provence Paver is a family of six unique stones that create natural cut-stone patterns with the easy installation of one simple shape. Designed to inspire creativity. Simple yet intricate. You'll love your Oldcastle.


## Hanging glass lantern

This decorative glass lantern is suitable for use indoors and out. It burns standard tea lights. The base is removable for candle tending. Product dimensions are $6 \times 6$ inches. Other styles and sizes are available. Toland. (800) 989-6287. Write in 1464


Wire garden art
These decorative wire sculptures are suitable for indoor and outdoor use. Each piece is handcrafted of steel. Although they are UV coated, these pieces may weather and rust over time. This Sweet Pea design is offered in two sizes: Small is $49 \times 13$ inches, and large is $57 \times 13$ inches. Other styles are also available. Ancient Graffiti, Inc. (888) 725-6632. Write in 1465

## Decorative fan pulls

These fan pulls, called Inside-Outs!, are intended for use on porches, patios, lanais, gazebos and other outdoor applications. This monkey is one of 26 different designs. Five finishes are available: golden bronze, antique white, Tuscan antique, oiled bronze and antique silver. The 12 -inch brass chain is provided in a matching finish. All fan pulls are packaged on full-color blister cards with keyholes. Finial Showcase. (540) 982-3593. Write in 1456


Garden gnome
The Mr. Rumple Gnome wears an olive jacket and stands 21 inches tall. A smaller version is 15 inches tall. The gnomes are a natural color. Five other styles are available. HomeStyles. (800) 2734370. Write in 1459

## Obelisk

The Franklin Obelisk is intended to give vining plants shape and additional height. This product features solid steel construction and a powder-coat finish. Two sizes are available: 32 and 48 inches tall. The Hayes Company. (800) 8385053. Write in 1462

## Bronze statuary

More than 1,000 handcrafted statues are available. A large selection of sealife, children, European, wildlife and monumental bronze statuary is available in heights ranging from 12 inches to 12 ft . Kingston Wholesale. (800) 5605585. Write in 1458

