MARKETPLACE

ACCENTS



Banner

These Bamboo Banners are hand-painted in vintage botanical themes that function as a decorative garden flag, hanging from flagpoles or adorning walls and windows. The banners are made from strands of beaded bamboo that are hand-painted on both sides, measure 21 x 32 inches and are available in numerous floral designs including dahlia, lily, sunflower, water lily, pansy, rose, hollyhock, pineapple and poinsettia. Asli Arts. (800) 950-2754. **Write in 1400**

Garden owl

The Decorative Garden Owl is a verdigris-style great horned owl resembling weathered copper. It can be used indoors or out for the sunroom,



porch or patio. The 16-inch-tall statue is made of durable molded plastic and is hand-painted. Simply fill with sand or gravel for added stability and weight. The owl can also be mounted on a pole or stake. Dalen Products. (800) 747-3256. **Write in 1404**

Pot/Pedestal

This resin pot and pedestal combination is made from cast stone but can be used indoors or out because it is lighter in weight than a typical stone item. Available in antique green and white. Atmosphere, Inc. (512) 836-4909. Write in 1401

Wind chimes

Word Chimes feature three perfectly tuned pipes hanging from a black metal banner etched with

the word "Love," "Dream," "Imagine" or "Believe." Word Chimes will be available in Musical Adorn-a-ments, Magnetic Adorn-a-ments, Plant Adorn-a-ments, Little Piper Chimes and Musical Desk Adorn-a-ments product categories. With a durable finish for both indoor and outdoor use, the chimes are musically tuned and individually boxed or carded in full-color. Jacob's Musical Chimes (800) 627-5840. Write in 1405

Garden stakes

These weather vane garden stakes come with an eagle, rooster, horse or sailboat sitting on top to complement each garden style. Each of the tin stakes holds one 3inch pillar candle, has a dark marble green finish and stands 56 inches tall.

CBK Ltd. (731) 885-7836. Write in 1402





are among 12

new garden designs recently added to an existing family of more than 70 chimes. The lantern is reminiscent of the serenity found in a Japanese garden. New Easy Up packaging makes it simple to sell chimes packaged or hang them for display in a matter of seconds. These durable chimes are designed for outdoor use with nylon strings and metal rings. Clay Motif. (800) 333-1135. **Write in 1403**



Rose Dedication Markers are perfect for dedicating a flower planting or commemorating a special event. Dedication markers are cast of yellow brass with detailed precision giving each marker an elegant look and quality feel. The designs include butterfly, cherub, rose and tree of life motifs. Each marker allows for three lines of personalization with up to 20 characters in each line. Whitehall Products. (231) 894-2688. Write in 1406 ▶



APPAREL



Bird shirt

This new shirt is for birdwatchers or anyone who has ever been "dirty-bombed" by our feathered friends. Fifteen different "specimens" of North American birds are identified and labeled with the names of the offending perpetrators. Earth Sun Moon Trading Co. (888) 458-1687. Write in 1407

Gloves

The upper part of these work gloves is constructed from 100-percent, 4-way stretch nylon for strength, flexibility, abrasion resistance and color-fastness. The padded palm and finger reinforcements are made of a synthetic suede that provides the protection of leather, but won't crack or split. The gloves are sized to fit with an adjustable wrist tab closure designed to make the gloves



snug and easy to take on and off. The terry cloth thumb is an absorbent brow wipe for when it's hot. West County Gardner. (415) 821-0567. **Write in 1411**

Helmet

These sun/rain helmets are made from either a polyethylene hard plastic for durability or a triple-lacquered straw for lightness and coolness. They offer protection from harmful sunrays, as the wide brim shades the eyes and face. Available in white, khaki, blue and olive green with a black elastic chinstrap and a terry cloth-covered adjustable headband. Midwest Helmets Inc. (800) 873-5005. Write in 1409



Mud hat

The circular design of this mud hat helps shade face, ears and neck. Made of DuPont Supplex microfiber, it is lightweight, water repellent and machine washable. The hat features mesh side panels for ventilation, a terry cloth sweatband inside and adjustable drawstring for windy days. Little's Good Gloves. (888) 967-5548. Write in 1408



Garden apparel

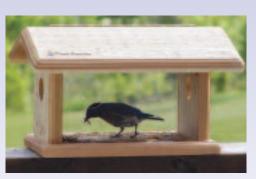
Sloggerwear, made of 100-percent cotton, includes work pants with interior kneepad pockets; the versatile Gardeners Vest with lots of pockets to put things in; the Gardeners Smock has a number of pockets and protects from getting dirty in the garden; and a Sloggerwear T-shirt that is loose enough for comfort, with a boat neck and slight shape. The line is available in woman's sizes small through extra large. Principle Inc. (877) 750-4437. Write in 1410



BIRDING

Bluebird feeder

Wood Country Bluebird Feeder is a secure feeding station for bluebirds. Mealworms can be placed on the floor of the feeder or in a dish. It is constructed from %-inch inland cedar and comes with a hanging rope. Though there are holes in the plexy, the birds most often enter and exit through the holes in the wood. Backyard Nature Products Inc. (800) 817-8833. Write in 1416



Birdbath

The Fancy Squirrel/Log Antiqued Birdbath, shown in marble tone finish, is also available in natural and 16 finishes. Athens Stonecasting. (800) 422-1541. Write in 1414



Bird feeder

The Itty-Bitty Bird Feeder is approximately 5 inches long and can be an ornament for holiday or everyday decoration. Packed 12 to a



case and containing a variation of thistle or deluxe seed mix, each ornament is unique. Arundale. (800) 866-2473. Write in 1413



of seed in a compartment that measures $13 \times 4 \times 4$ inches and comes with a hanging cord. It is made by hand and constructed of western red cedar. Backyard Designs. (877) 874-9072. Write in 1415

Trade show

The 2004 Birdwatch America Show opens January 11 and 12, 2004 in a brand new building at the Georgia International Convention Center. The show features manufacturers of wild bird food and feeders, optics, field guides, garden and backyard nature products, all in one place. The show also runs concurrently with AmericasMart and the Gift Fair in Atlanta. Birdwatch America. (813) 995-2804. Write in 1417



Visit your local arden de la d		
Visit your local		
Thank you Edna West Ernie & Edna West Paoria, Illinois Paoria, Illinois	1	
Protect your plants from drying out during periods of water stress with Wilt-Pruf® totally organic and		
biodegradable spray.	-	
Wilt-Pruf Products • P0 Box 469, Essex, CT 06426 800-972-0726 • www.wiltpruf.com • email: wiltpruf@wiltpruf.com		

Write in 840



Statue

This hand-colored St. Francis statue is 20 inches tall, constructed of durable polyresin and antiqued to resist fading. It can hold water or live plants, and the base is 11.6 inches wide. CR II. (740) 881-5750. Write in 1418

Purple martin house

The Bo Purple Martin Villa is a cross between purple martin houses and gourds. The features include a choice of entrances (round, crescent or blank); an 8- x 11-inch interior floor space; 3- x 5- inch slip resistant porch with adjustable height; and a 4-inch inspection/clean-out hole. There's virtually no assembly required. Sold in sets of 4, 8 or 12, they work with S&K's new SuperLift Pole. S&K Manufacturing. (800) 764-8688. Write in 1427



Tube feeder

The Pic-A-Seed Decorative Tube Feeder utilizes a uniquely designed ornamental seed port made of rugged, powder-coated, die-cast metal parts. The durable tube is UV protected, built to last and disassembles for easy cleaning. Available in 12-, 16- and 23-inch sizes. Heritage Farms. (800) 845-2473. Write in 1421



Birdbath de-icer

The new KozyBird Oasis birdbath heater is available in two sizes: 11-inch round for standard birdbaths and 14-inch crescent for island birdbaths. With its built-in thermostat, it heats only when temperatures drop and works great in below-zero temperatures. NuWarmth. (866) 892-7684. Write in 1424



Bird feeder

The three levels of feeding on this new birdfeeder will make bird watching more fun. The feeder is crafted of solid copper to age gracefully. It is 22 inches tall with three leaves that hold about 2 cups of seed a piece. Creative Copper (888) 603-6369. Write in 1419

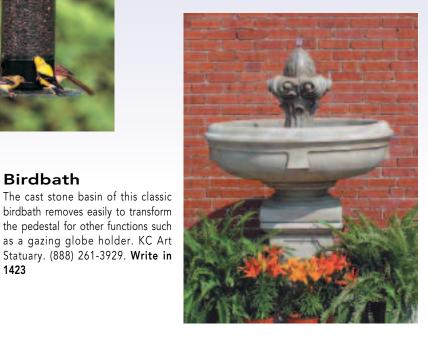


Birdbath

1423

Squirrel-proof feeder

The Yankee Flipper squirrel-proof bird feeder now has a family. These mechanical, squirrelproof bird feeders are offered in different styles: Dipper, weight activated for small birds; Whipper, weight activated to accommodate cardinals; and Tripper, weight activated for a variety of birds. Droll Yankees Inc. (800) 352-9164. Write in 1420



Bird feed

Never Melt Suet is a compressed suet cake guaranteed to stand up to hot summer temperatures. Packaged in a single row box for easy display, these new suets come in six flavors. Pine Tree Farms. (800) 554-9360. Write in 1425 🕨



Fountain

The Prairie Fountain takes its

design inspiration from the low

horizontal geometric lines so

loved by Frank Lloyd Wright and

is available in two sizes. Stonesmith Garden Vessels. (805) 927-0827. Write in 1428

Bird feeder

The Vogeli Bird Feeder is made from handcrafted copper and doubles as a functional feeder and an everlasting piece of garden art. While being naturally squirrel resistant,

the feeder hat acts as a baffle, sheltering seed and birds. It gently turns in the wind, shines in the sun and will weather to a natural green patina. Vasse Vaught Metalcrafting. (866) 410-4671. Write in 1429

Birdseed

Holiday Birdie Wreath contains quality ingredients to attract a variety of birds. A self-hanging cord is included, making it ready to hang in the correct feeding station. Packing contents are harmless and may be utilized for nesting. Pine Tree Farms. (800) 554-9360. Write in 1426



CHEMICALS

Pond care display

Stack-a-Shelf Pre-Pack display, with more than 170 individual products, includes a wide assortment of water conditioners in several sizes and a complete collection of spring/fall and summer staple pond care fish foods in various sizes. It also includes aquatic plant care products. Header card included. Discount Pond Supplies Inc. (800) 979-0999. Write in 1432





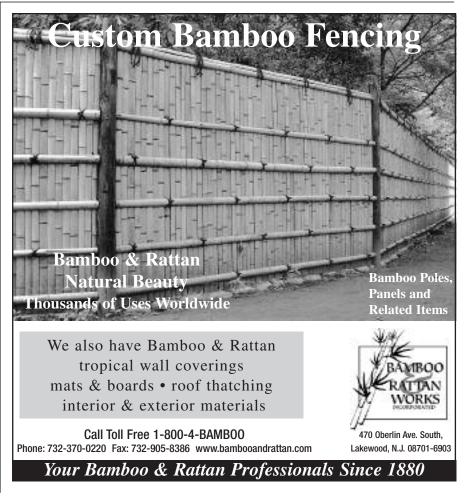
Birdbath heater

Ice Eliminator's low, contoured profile and neutral color allow it to look natural in just about any birdbath. Using only 50 watts, the Ice Eliminator maintains open water to -20° F. Because it is thermostatically controlled, the Ice Eliminator operates only as needed, making it unnecessary to turn the unit on and off or to unplug the cord. The heater is virtually indestructible with a durable enamel finish that is easy to clean. K&H Manufacturing. (719) 591-6950. **Write in 1422**



Algaecide

Physian 20 controls algae and odor in fountains, birdbaths, water features and pools. It also controls algae on bricks, walkways, walls, statuary and other hard surfaces and can prevent and treat a wide range of fungal and bacterial pathogens on orchids, roses, turf and other ornamental plants. Maril Products. (800) 546-7711. Write in 1435



ш

Pond clarifier

Microbe-Lift Birdbath Clearer is a bio-enzymatic product specially formulated for birds, small fish and frogs. It will help keep birdbath water clear and help prevent organic contaminants from forming. It is environmentally friendly, biodegradable, non-toxic and safe for birds, aquatic wildlife, plants, humans, pets and lawns. Includes free display merchandiser. Ecological Laboratories Inc. (800) 645-2976. Write in 1433



Pond care display

A new floor display is now available for Fountec and Protec fountain care products. The new stand-up display holds one case of each product,

with lower shelf space for ½-gal.-sized bottles or literature. The floor display allows for product placement near fountains and birdbaths and is available at no charge. McGrayel. (800) 289-7660. Write in 1436



Plant protector

Wilt-Pruf acts as a protective coating, holding in moisture on plant foliage and stems, substantially reducing water loss during periods of plant stress. Wilt-Pruf spray dries to form a clear, flexible, glossy film without interfering with plant growth or materially affecting respiration, osmosis or photosynthesis. Completely organic and biodegradable, Wilt-Pruf can be used on shrubs, broadleaf evergreens, Christmas trees and wreaths. Available in ready-to-use trigger-spray and aerosol. Wilt-Pruf. (800) 972-0726. Write in 1439



Water treatment

Mosquito Free Water is made from common food-based ingredients and is safe and effective. Spray the product on the surface of water to remove any water tension; mosquitoes will not be able to breed or survive. Mosquito Free

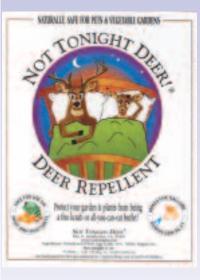
Water can be used wherever water can accumulate, including birdbaths, fountains, ponds, etc. IPS-Carefree Enzymes Inc. (262) 878-0904. Write in 1434





Pond clarifier UltraClear biological pond clarifier is specially formulated for maintaining pond clarity throughout the year and ideal for spring start-

up. ABI. (800) 847-8950. Write in 1430



Deer repellent

Not Tonight Deer is a natural deer repellent safe for the environment and used by gardening professionals with a 100-percent risk-free guarantee. Not Tonight Deer contains no chemicals and uses only natural ingredients that leave no toxic residue. It can be used on food crops and is safe around pets and children. The repellent is easy to use by simply mixing with water and spraying on plants using a watering can or sprayer. Not Tonight Deer. Write in (303) 665-4665. Write in 1437

Fertilizer

Vine and brush killer

The all-season vine and brush killer is the same specialty formula used by industrial vegetation control professionals. Its penetrating action goes through bark without cutting, scraping or spraying, and there is no danger to valuable plants from over spray-



ing, misting or dripping. It is available in 12- and 16-oz. bottles and packaged in a box with an instruction booklet. UPM Corporation. (610) 525-6561. Write in 1438

Algoflash's rose fertilizer has a unique formulation of 5-7-10, which is designed for growing healthier rose plants. This formulation supplies enough major and minor mineral salts to promote good root development, as well as more and larger blooms. Algoflash America Inc. (800) 714-4384. Write in 1431



CONTAINERS

Sconce planter

The Sconce Planter brings color and décor to ordinary walls with a unique style. Its versatility allows for planting in either vertical orientation. Ruibal's Topiary Systems & Ironworks. (800) 784-3313. Write in 1447



Catalog

The 2004 International Pottery Alliance catalog contains many new shapes, designs and colors in planters from around the world. There is a new line of zinc planters and terrazzo planters as well as two new styles in birdbaths. International Pottery Alliance. (877) 544-0472. Write in 1443 🗭

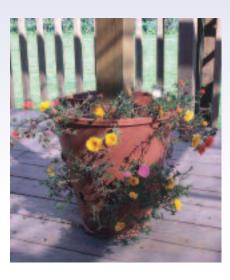




Over-sized pot The new moss-green glaze on the short Milan square is a subtle blend of tones with patina. Anamese Garden Pots. (435) 646-5249. **Write in 1440**

Two-piece container

This container consists of two self-contained flowerpot halves with plant holes. With formed outer lips on the sides of the container, this piece will help retain soil and water. The weather-resistant foam urethane container can easily be attached or moved whenever desired. Pieces can be boxed and shipped directly to individual customers or boxed and wrapped for larger orders. Taylor Decorate. (815) 623-7322. Write in 1448





Pottery

These large pots feature a big fern leaf with a neutral color that provides an interesting color contrast. MPG International. (800) 373-1957. **Write in 1446**



Earthenware

The Rustic Collection is a very highfired earthenware with a distinctive texture and is resistant to cold weather. It is also an alternative to the highglazed pottery on the market at the present time. The Hunt Collection. (253) 593-0933. Write in 1442 Pot

The Casabella Collection sizes are 10½, 12½ 15½ and 19 inches and are now available in New Sandstone. The Casabella has an extra wide base for stability and dualdrain bottom for increased airflow. It denests easily and features a sturdy rim design and space-saving bulk packaging. ITML Horticultural Products Inc. (800) 736-4865. Write in 1444 ▶





Write in 833

Three-tiered planter

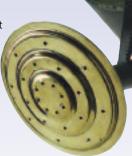
This Three Tiered Corner Planter is designed for growing herbs and flowers in confined spaces. It measures $37 \times 23 \times 25$ inches. The planter is made of Northern white cedar and nests into one carton for UPS shipping. The Maine Bucket Company. (800) 231-7072. Write in 1445



GIFTS

Gift show

This show division showcases manufacturers of gardening supplies, plant stands, baskets, sunroom and patio furniture, ribbons, vases, silk and dried flowers, floral decorative accessories and much more. Buyers meet their customers' indoor and outdoor gardening needs while cultivating new contacts, digging-up new product lines and growing new ideas. George Little Management, LLC. (800) 272-SHOW. Write in 1449





Vintage container

The Prize Label Collection garners its inspiration from European awards presented in recognition of championship results. Each product bears a plaque depicting such an award. The collection is crafted with solid, heavy wood, steel bands, multi-layered handrubbed antiqued finishes in a selection of colors and features solid construction for indoor outdoor and use. Brockseptember Design House. (877) 878-3874. Write in 1441





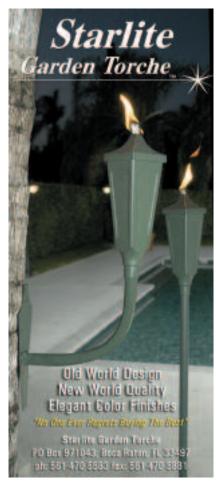
The Classic Calla Lily Vase stands 13 inches tall and is sculpted and hand-painted. There are four other designs available, with more on the

lighter and substantially stronger than traditional cast stone. They are crafted using a

Cast-stone products

refreshing palette of colors. Trevi Manufacturing. (702) 564-3030. Write in 1454

GFRC products are 50 percent



Write in 828

Wall décor

These new Talavera Wall Butterflies are handcrafted and hand-painted ceramic from the Talavera line. Available in three sizes and various designs. Masart. (877) 9MASART. Write in 1451

Trellis

These Fused Art Glass Trellis are adapted from 16th century Flemish designs. Orchid lovers are particularly delighted with this product because it provides a beautiful way of supporting flower stems. In addition to placement in flowerpots, this fused glass trellis can also be used as a unique contribution to a floral arrangement or as a sun catcher. Available in a wide range of colors, each is packaged in a box of wood curls with a clear PVC top. Glass Art by Strichartz. (888) 678-8028. Write in 1453



Candy

Twinkle Candy gourmet lollipops come on foot-long, bendable sticks, ideal for floral arrangements and candy bouquets. Many retailers use them as balloon weights, party favors and tie-ons for gifts. Twinkle Candy has sparkling, see-through colors that look like petite sculptured pieces of glass. Twinkle Candy. (909) 598-5204. Write in 1455

Wreath

The Woodland Pine Collection is designed exclusively by in-house designers. This lifelike pine is entwined with natural twig and enhanced by pinecones and bright red holiday berries. The large wreath is 22 inches in diameter. Ohio Wholesale, Inc. (877) 745-5050. Write in 1452



GREEN GOODS

Bulbs

This new two-sided rack, for the Garden Packs and the new capper line, comes already assembled and can be set up in less than five minutes. The base is set on four sturdy wheels, making it easy to move. On sunny days, it can be rolled outside to greet customers as they enter your store. The rack holds 36 capper display boxes, 18 Garden Pack boxes or a combination of the two. De Vroomen. (847) 395-9911. Write in 1456



Rubellia

Vivid red flowers with wispy flower stems make 'Rubellia Rajin' Cajun' a versatile plant for flowerbeds and containers. It is a small plant that is easy to grow and performs well in heat and humidity. EuroAmerican Propagators. (888) 323-0730. Write in 1457

Marigold

'Marvelous Flame' is a large, fully crested French marigold that can grow to 3 inches in diameter. Flame is scarlet with bright orange edging. Plants grow up to 12 inches tall and will shed water easily. Sakata Seed America, Inc. (408) 778-7758. Write in 1516



Canna

This canna was hybridized at Longwood Gardens in Kennett Square, Penn. Good quantities of 'Lenape' will be available for shipment spring 2004. The deep-gold color of the flower is heavily peppered with large red speckles. Extremely large blooms sit atop dark green foliage, growing about 3 feet. Horn Canna Farm. (800) 365-5528. Write in 1458



Frasier Fir

Tate's Tree Company of Wisconsin is one of the larger Frasier fir producers in the Midwest. With its extensive fertilizing program and cultural practices, Tate's can offer top quality Frasier fir. Many other species of trees are also available. Tate's Tree Company. (800) 826-3622. Write in 1461

Physocarpus

Physocarpus 'Summer Wine' is a new and improved Ninebark with compact branching and fine deeply cut, dark crimson-red leaves. It requires little pruning to make a salable plant, and it presents better in a pot. This native variety has pinkish-white, button-like flowers in mid-summer. Prized as a landscape shrub and as cut flower. Spring Meadow Nursery. (800) 633-8859. Write in 1460





Begonia

Begonia 'River Nile' has a dynamic, dense growing, swirling habit. The large, bright chartreuse leaves are heavily edged in red brown. The borders are also ruffled and the leaf bases swirl like a ram's horn toward the leaf center. It has white flowers and is more tolerant of cold than most begonias. Terra Nova Nurseries. (800) 215-9450. Write in 1462 ▶

Nemesia

Sunsatia nemesia is able to withstand temperature extremes and available in all colors of the spectrum. Its exposure is full sun to partial shade, grows 6-10 inches tall. It works well in combination pots, hanging baskets and landscapes, and plants are often covered in blooms to where the foliage is not even visible. Sunsatia comes in six new colors: Banana, Coconut, Cranberry, Lemon and Peach. Proven Winners. (877) 865-5818. Write in 1459



LANDSCAPING

Realistic rock

The DekoRRa replicated rock has two new models for concealing both manhole access covers and cleanouts. Features include a realistic rock shape and texture designed to blend in with any home's surrounding natural landscape. Model 112 will conceal manhole access lids up to 30 inches in diameter at grade level or slightly above. Model 106 will conceal cleanout access ports for both septic and city sewer up to 6 inches in diameter and 9 inches tall. DekoRRa Products. (888) 635-8585. Write in 1465



Bridge

This unique and affordable garden bridge offers a perfect accent for a pond, a meditation spot over an Oriental gravel river or a decorative touch through a valley of plants. Garden bridges are the centerpieces of any landscape design, and Danove's bridges feature arched railings and finial-capped posts.

Cottages

Write in 1468

Constructed of durable cedar, southern yellow pine and birch. Available in 4-, 6-, 8and 10-feet sizes. All sizes ship UPS. Danove. (800) 859-6399. Write in 1464

The new Cottage Series of cottages and cab-

ins have a construction method that consists

of tongue-and-groove pine and interlocking

corners with the "ready rod" system, which

eliminates nailing or screwing of walls. Cedar

spa enclosures, gazebos, garden sheds and entertainment centers are also available. Visscher Specialty Products. (877) 795-7423.

Felcome

Garden stones The Rocks2Art lines are custom-designed, all

natural stone and lightweight manufactured stone products. The products utilize a specialized etching process for sharp, deep cut images. Natural stones can be custom stained and are available in three sizes and a variety of colors. The natural stone product line features a USA Pride collection, pet memorials and personalized stones. C.K.Steckman. (724) 789-7066. Write in 1463

Arbors

The Madison arbor has a lifetime guarantee, as do all the products in The Country Accents line of all-vinyl lawn and garden accessories. The design and sharp detail, added to the high-quality construction, make the six styles of these arbors favorites in retail centers. Superior Plastic Products, Inc. (800) 633-7093. Write in 1467





Landscaping products

The YardRight Select line is a brand of packaged lawn and landscape products dedicated to teaching consumers how and why to use the products. This line includes soil conditioners such as lawn lime and gypsum, sand products, patio base products and decorative landscaping stone. Oldcastle. (800) 526-1753. Write in 1466





Write in 820

NURSERY SUPPLIES

Tag and label software

Gardenware comes with approximately 7,500 plant descriptions for creating tags, labels and signs. Water and weatherproof label supplies are available for almost any need. Gardenware. (503) 436-0612. Write in 1472

Wind chime rack

Artisan Spirit is giving away a Wooden Display Rack that attractively merchandises wind



merchandises wind chimes. The rack displays 24 hanging chimes, and there is enough room at the bottom of the rack to easily hold up to 50 gift-boxed chimes. Chimes are un conditionally guaranteed for one year. Artisan Spirit. (877) 526-9959. Write in 1469

Display bench

The Better Bench System, designed for strength, durability and value, is completely portable and free standing. It can support up to 40 lbs. per sq.ft., and with an easy bolttogether design, it can be assembled in less time than conventional bench systems. Removable tops make cleaning and re-positioning quick and easy. Val Environmental. (717) 392-3978. Write in 1480





Bench

The Tilt Bench/Plant Highlighter tilts forward to a 50- or 38degree angle to better merchandise the plants you want to move. Bench Systems. (888) 881-3081. Write in 1470 ▶



The Hunt Collection



The Hunt Collection offers a unique range of pottery, planters and ornamentation for interior and exterior spaces. Our Collection originates from several locations around the world, providing a full range of textures, colors and styles. We offer earthy rustics, classical textures and colors including high luster glazes. Products are manufactured with traditional clays and glazes as well as modern composite materials. We combine classical design with our own designs suited to modern living and activity spaces from home and garden to commercial and business settings.

Atlanta Merchandise	Mart
Booth 15C321	

Tel: 253-593-0933 • Fax: 253-593-0277 www.thehuntcollection.com

Seattle Gift Center Suite 376

Write in 789



Retail greenhouse

As seen on a new installation at Allisonville Nursery, Fishers, Ind., the trusses of Nexus' greenhouse design allow the insulated ceiling to be exposed to give a vaulted look and accommodate the commercial HV/AC. Nexus can design a garden center to meet any local building code. Nexus Greenhouse Systems. (800) 228-9639. Write in 1477

Trade show

The Mid-Atlantic Nursery Trade Show (MANTS) will be held at the Baltimore Convention Center from January 7-9, 2004. The show will feature more than 1,400 booths, with all the latest advances in nursery stock, supplies and services. The MANTS booths are spread over six acres in the Baltimore Convention Center. MANTS. (800) 431-6066. Write in 1476





Grow light

The Sun System IV Micro Mini is available in either HPS (high pressure sodium) or MH (metal halide), 100-watt bulbs. It is ideal for propagating and fruiting/flowering of small plants, as well as growing areas and for seed starts, houseplants, small herb/container gardens and orchids. Sunlight Supply Inc. (888) 478-6544. Write in 1479



Inflatable maze

The Inflatable Haunted Maze is easy to set up and compact to store. According to the manufacturer, if you have the right location, this unit can generate \$3,000-4,000 per day. Leisure Activities. (800) 265-0829. Write in 1475

Display bench

Gardenport is a durable merchandiser frame, and its modular display system offers optimum usage and accessibility. The slip-fit assembly and easy-tensioned vinyl cover create a clean, neat appearance. Weatherport. (800) 569-1804. Write in 1481



Display benches

Stagecraft's new and varied line of display benches maximizes the eye appeal of live plant products in retail garden centers. The attractive display helps with the quick turnover of the material on the benches. According to the manufacturer, customers tend to respond favorably to visually attractive plant displays, making the turnover that much higher. Rough Brothers. (800) 543-7351. Write in 1478



Software

The Horticopia Portfolia Series begins with a unique photo collection: Armitage Herbaceous Selections by Allan M. Armitage. The Armitage Herbaceous Selections includes more than 6,000 photographs for more than 3,600 annual, perennial and biennial plants. The Horticopia Portfolio Series features all of the viewing and printing capabilities of the Horticopia Professional software. Horticopia. (800) 560-6186. Write in 1474

Garden center tour

The Garden Centers of America (GCA) Christmas tour is a learning experience in the industry for the most progressive merchandising practices. Attendees will see behind the scenes and find out how it's done thru workshops that will provide more than an overview. This tour is designed to attract business owners, management and employees; educate attendees about the second largest selling season in



the industry; build relationships between members for networking and mentoring; and get a feel for how the top retailers in Detroit merchandise and sell Christmas. The tour will visit eight progressive independent retail garden centers, a major North American importer and Bronners Christmas Wonderland, GCA. (888) 648-6463. Write in 1473

Sign holder

Bird Houses, Feeders, Squirrel Feeders,

Bat Boxes, Butterfly Boxes

30

This tube leg construction is a strong, durable, tubular steel sign holder. The user-friendly, economical leg option is available in three common lengths, will fit all popular sign sizes and is compatible with Col-met's standard base adapter. It can be used for ground or pot applications. Collier Metal Specialties Inc. (972) 494-3900. Write in 1471



BACKYARD DESIGNS

Fine Western

Red Cedar Birding

Products

2127 Utopia Ave. Nashville, TN 37221

Handmade in the USA

TOLL FREE

www.backyarddesigns.com

OUTDOOR LIVING



Hammock chair

A colorful design incorporates a soft lime green with red, blue, yellow and orange for a fun combination. Limelight will debut on a quilted hammock and pillow, a double cushioned swing and canopy, a single cushioned swing and a hammock pad. Hatteras Hammocks. (800) 334-1078. Hatteras Write in 1486

CAREFREE ENZYMES ENZYMATIC WATER TREATMENT



THE STRONGEST MANUFACTURED BACTERIA FREE ENZYMES

PONDS FOUNTAINS BIRDBATHS LAKES MOSQUITOS

CareFree Enzymes contain safe, natural enzymes that break down organic contaminants using the strongest environmentally friendly products in the aquatic industry.

In addition, CareFree Enzyme water treatments are safe for fish, plants and wildlife when used as directed.

CareFree's highly effective organic approach keeps water gardening features clear and clean naturally, helping filtration and irrigation units operate at peak efficiency.

Try CareFree Enzymes today, and the results will be crystal clear. For ordering information, please call our sales staff at.

(262) 878-0904

www.carefreeenzymes.com.

CHEMICAL AND BACTERIA FREE I BIODEGRADABLE I NON-TOXIC

Write in 792

Σ

877-874-9072

Covered structure

The screened sides of this 10- x 10foot Garden Party keep mosquitoes at bay. Tied back, it lets guests move about freely. The cover is 3M Scotchgard protected and constructed of 100-



percent polyester for a more formal look with coordinate screening. Powell & Powell Supply Co. (800) 800-6296. Write in 1488

Wood furniture

The Chadwick collection offers elegant, yet affordable traditional English outdoor furniture. Benches, armchairs, dining and patio tables are built using mortise and tenon construction. All furniture is made of shorea, a teak-like hardwood known for its strength and durability. No maintenance is required, and the wood weathers to a warm gray. The original color can be easily maintained with annual applications of teak oil. Shipped partially assembled for ease of delivery, storage and assembly. Oxford Garden Designs. (877) 866-3331. Write in 1487 🕨





Dining table This GardenWood table

Garden torch

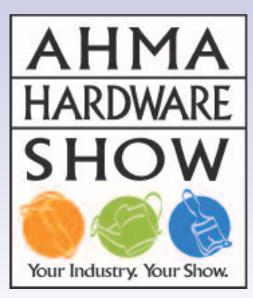
Made of solid die-cast aluminum and galvanized steel, this garden torch has been designed to last many years. Torches are offered in six colors to coordinate with patio furniture and other garden products and are also available in a wall sconce style. Purchase 60 pieces and receive a free POP display. Starlite. (561) 470-5583. Write in 1489

Furniture

The new Summer Classics products will include adaptations of wicker and rattan that once furnished the loggia of George Vanderbilt's home, Biltmore House. Other furniture will include dining groups in wrought iron and



cast aluminum reflecting classical designs, updated to accommodate today's consumer demands for comfort and casual living. Products will also include fireplace accessories. The Biltmore Company. (800) 543-2961. Write in 1484



Trade show

A significant percentage of exhibits at the 2004 AHMA Hardware Show will be devoted to lawn, garden and outdoor living products. The show offers an easy and cost-effective way for retailers to see what's new in this important and growing product category. Differentiate your business from the competition, and grow sales in a competitive marketplace by attending the 2004 AHMA Hardware Show. American Hardware Manufacturers Association. (847) 605-1025. Write in 1482



Arbor

This arbor retreat, available in two distinctive styles, with seating up to three, integrates indoor living into the great outdoors. Shaded with canopies of climbing vines, roses or wisteria, it creates a place to entertain. Constructed of durable cedar, available in 4- to 6-feet sizes and easy to assemble. (800) 859-6399. Write in 1485

Tiki bar

Bamboo & Rattan Works supplies four different types of roof thatch, bamboo poles up to 5½ inches in diameter, many bar front and top materials, and tropical/oriental natural fencing. Build them in the winter and watch them go by spring. Bamboo & Rattan Works. (800) 4Bamboo. Write in 1483



Water system

TOOLS

The Sprinkler Spike is a watering device that transforms any sprinkler into a fully portable and adjustable watering stand. The Sprinkler Spike's universal clamp enables 4 feet of vertical movement, 360 degrees of rotation and the ability to adjust the spraying angle with pinpoint accuracy. Works with all watering devices and enables the home gardener or landscaper to save time, money and water by targeting the spray stream to even the most difficult to reach garden areas. Walter of Wabash. (800) 837-1887. **Write in 1504**



Watering wand

Dramm's Touch 'N Flow Rain Wand features an ergonomic cushion grip with a built-in, lever-

activated valve. The Touch 'N Flow feature is available on 16- and 30-inch Rain Wands and on the 30-inch Hanging Basket Wand. Sixteenand 30-inch wands are available in six colors: red, orange, yellow, green, blue and berry. Dramm. (920) 684-0227. Write in 1496 ▶





Tree protector

Tuff Bark is a durable plastic protector for young trees that easily interlocks to fit around the trunks of small- and medium-diameter young trees. It is available in gray or brown and comes in attractive, selfmerchandising, 30-count boxes. Private labeling is available. Triad Fence Products. (888) 462-1937. Write in 1502



Batteries

Proven Brands' new battery line is reasonably priced and performs well. When tested in independent labs against the national brand batteries, Proven Alkaline tested nearly equal or better in all categories to that of the market leaders. Drop Ship programs for displays are also available. Gardenmaster. (800) 364-0347. Write in 1498

Cart

The Wheel Easy, an all-season yard cart, drops to the ground for easy loading (no stooping or lifting). It features a quick-release system for easy folding and storage. Tearproof DuraLite fabric will hold up to 350 lbs. per square inch and is fully washable. Dorothy Biddle Service. (570) 226-3239. Write in 1495

Children's tools

Trade show

Come to Chicago in April 2004 and see the latest lawn, garden and outdoor living products; make first-hand product comparisons; find new vendors/suppliers; enjoy hands-on demonstrations of products; learn key trends from industry-focused educational seminars; meet company prin-



ciples/reps; and network and share ideas with other retailers and industry colleagues. American Hardware Manufacturers Association. (847) 605-1025. Write in 1491



Portable greenhouse

The Umbrella Greenhouse provides gardeners a convenient way to protect plants from winter frost or to get a jumpstart on the growing season. The clear vinyl cover allows the sun to reach the plants. Two different models are available with four new sizes coming in 2003. Glasgow Imports. (210) 829-0206. Write in 1500



Garden tools

Miracle-Gro gardening sets for kids introduce children to gardening.

This new Miracle-Gro-licensed product line consists of 10 items at vari-

ous price points and will be available for spring-summer 2004 with

additional products on the drawing board for 2005. Broadway Gardens

Co., a division of Broadway Toys, Inc. (212) 924-1212. Write in 1493

Garden Tools of Maine has a variety of garden tools to choose from including trowels, cultivators, rakes, forks, stainless steel weeders, spades, hoes and more. Garden Tools of



Maine. (888) 271-2672. Write in 1497

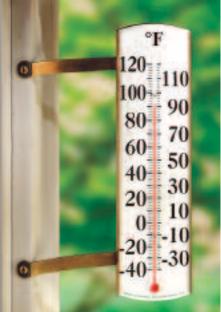
Automatic

watering device Aquaplant is a newly patented watering device that provides water to plants for up to four weeks through its unique water-dispensing system. It releases water over an extended period of time and minimizes evaporation in both indoor and outdoor potted plants. Aquaplant can hold up to 40 oz. of water and can be used with liquid fertilizer or plant food spikes. Aquaplant LLC. (212) 447-6848. Write in 1492



Thermometer The new T-11 Vermont Clearview Thermometer is made of

solid brass construction and has lifetime guarantee. All of the spirit thermometers are made in the United States. Conant Custom Brass. (800) 832-4482. Write in 1494





WATER GARDENING



Fountain

Classic Copper Fountains are manufactured in Germany from pure virgin copper and are awarded the quality label "solid copper" by the German Copper Institute. All 44 models feature adjustable water flow and can be used indoors or out. Most designs operate quietly. Double L Group Ltd. (800) 553-4102. Write in 1509



Tomato cages

The Heavy Duty Tomato Cages are both round and folding in various heights. They are made to withstand all gardening needs and are made with heavy-gauge wire. The heights range from 3-7 feet tall. Glamos Wire Products. (800) 328-5062. Write in 1499

Pruners

There are a number of new pruners and loppers introduced by Kenyon tools this season. A heavy-duty Bypass Pruner, with easy-gripping serrated blade, makes precision cuts in live wood up to 1-inch diameter. A rugged 1½-inch Bypass Lopper makes clean cuts to facilitate healing after shaping live growth, and a leverage-assisted Anvil Lopper makes short work of cleaning out dead wood. Finally, a telescoping



Pole Pruner with a 12½-inch saw blade and extra-big 1½-inch lopping blade is equipped to handle big or small trees. Kenyon Tools. (800) 596-3494. Write in 1501

Pump

The built-in powerful pump (80 gal. per minute) and filter bag (2 micron) pick up all pond debris including leaves, fish droppings, decaying fish food and fine algae. Immediately returns clean filtered water into the pond without altering the biological balance. Saves water, costly chemicals and hours of unpleasant work, while eliminating harmful handling of your valuable fish and water plants. Aqua Products. (888) 412-8833. Write in 1506

Waterfall

The Pondless Waterfall looks and sounds natural. It's filtered like a natural, constructed wetlands area, and it takes up less space than a conventional pond, stream or waterfall. Aquascape Designs. (866) 877-6637. Write in 1507

Filter

The patented, self-cleaning Powercleanz system works by twisting a knob the filter automatically cleans itself. Position Run means that incoming water undergoes a three-stage purification process. Position Clean means

the foam will be squeezed by up to a 1,000-lb. force, forcing out pond sludge. There is a three-year guarantee on all of the models. All models include Supra biological filter medium, possessing over 100 times the biological surface area of conventional plastic media. Animate. (410) 679-5999. Write in 1505



Fountain

Three laughing youngsters playing in a pool are a classic rendering of innocence and friendship. Trois Amis is offered in two sizes (31 and 54 inches high) in verdigris and bronze patina finish. It is created one at a time by the "lost wax" method, giving each sculpture great detail. The Brass Baron Fountains and Statuary. (800) 536-0987. Write in 1508

Pond edging

The Edg-Keeper provides natural-looking pond edges that go directly into turf, paver paths, flowerbeds and stone. Constructed of heavy-duty recycled black vinyl, Edg-Keeper can be curved into any shape or used in a straight line. Its T-shape design allows plants to grow in the 2 inches of soil on top of the edging and liner around a pond perimeter. Oly-Ola Edgings, Inc. (800) 334-4647. Write in 1510 ▶

Pond Power Vac



Casual Elegance. Exceptional Value.



Oxford Garden Designs' impressive collection of casual furniture offers comfort and durability at an exceptional value. Beautiful shorea wood ensures quality by using mortise-and-tenon joinery for the strongest and longest lasting assembly.

Call for our free catalog: 877-866-3331

www.oxfordgarden.com

OXFORD GARDEN DESIGNS

Louisville, Kentucky

Write in 808

INCREASE PROFITS WITH OLY-OLA'S NEW EDGING DISPLAY



Our new 10 ft. & 7¹/₂ ft. edging/paver restraints will only be sold with this rack through Independent Nursery/Garden Retailers. These easy to use and carry pieces are very strong and will help your customer appreciate their value versus lighter box/rolled edgings.



Write in 809

36 LAWN & GARDEN RETAILER SEPTEMBER 2003

Pond filter

The mini Aquafalls pond filter is like the larger Aquafalls filters but can be buried in the ground at the base of a waterfall or stream. Designed for ponds up to 1,500 gal., this filter features a 14inch waterfall opening and handles pumps up to 3,000 gph. The mini filter is rotationally molded for superior strength and durability. Stoney Creek, Inc. (800) 448-3873. Write in 1513





Pump protector

The Pumpsock protects pond pumps to prolong their lives. There are sizes for most submersible pumps - large or small, magnetic or direct drive - and pumps that have either a vertical or horizontal discharge. This product will help keep pump maintenance and cleaning to a minimum. Pond Filtration. (800) 882-5327. Write in 1511

Waterfall

This new series of easy to install pre-manufactured streams and cascades include a dozen different modular sections that can be combined in a variety of positions and levels to achieve a realistic water feature. They are light-weight, generally 3 x 5 feet and are molded from real rock formations. The streams come in different shapes, colors and sizes. They are durable and made of polymer that can withstand high UV loads and winter freeze and thaw cycles without cracking or damage. Replications Unlimited. (314) 862-1400. Write in 1512



Pond de-Icer

The new Winter Island de-icer maintains a small ice-free opening in a pond's frozen surface that allows harmful gasses to escape. It operates at only 24 watts, measures only 161/2 inches in diameter and 2 inches high and the heater works effectively at temperatures as low as 0° F. The de-icer comes complete with a 20foot power cord. TetraPond. (800) 526-0650. Write in 1514 Ч.

