

products by category

Companies in this directory are listed by product category.
Refer to the Vendor Directory on page 44 for company contact information.

PRODUCTS BY CATEGORY



GREEN GOODS

ANNUALS

The Flower Fields

AQUATIC PLANTS

Discount Pond Supplies, Inc.

ASTILBE

De Vroomen Holland Garden Products

BEDDING PLANTS

Euro American Propagators

BROMELIAD

Silver Vase

BULBS

De Vroomen Holland Garden Products
Horn Canna Farm
Netherlands Bulb Co., Inc.

CARNATION

California Florida Plant Company

CHRISTMAS TREES

NC Christmas Tree Association
Tate's Tree Farm

CHRYSANTHEMUM

The Flower Fields

FLOWERING POTTED PLANTS

Anthony Tesselaar USA
El Modeno Gardens

FOLIAGE PLANTS

Bernecker's
Hermann Engelmann Greenhouses
King's Foliage

GERANIUM

De Vroomen Holland Garden Products

HEMEROCALLIS

American Daylily & Perennials
De Vroomen Holland Garden Products

HOSTA

De Vroomen Holland Garden Products

LANDSCAPE PLANTS

Monrovia

LINERS

Spring Meadow Nursery

NURSERY STOCK

Zelenka Nursery

ORCHID

Silver Vase

PEONY

De Vroomen Holland Garden Products

PERENNIALS

De Vroomen Holland Garden Products
Euro American Propagators
Northwest Horticulture
Terra Nova Nurseries, Inc.
The Flower Fields

PHLOX

De Vroomen Holland Garden Products

ROSE

Ashdown Roses
Soil Soup, Inc.
The Conard-Pyle Co.

SEEDS, ORNAMENTAL

Park Seed Co.
Sakata Seed America Inc.

SEEDS, VEGETABLE

Renee's Garden

TOPIARY

Schubert Nursery Inc.

VEGETATIVE ANNUALS

Proven Winners

WATERLILIES

Imagine Gold LLC
Maryland Aquatic Nurseries Inc.

HARD GOODS

ALGAEICIDES

Aquarium Pharmaceuticals, Inc.
Maril Products Inc.

ANIMAL CONTROLS

Tree World, Inc.

APPAREL

Sloggers by Principle Plastics
The Mountain Corporation

AQUARIUM PRODUCTS

Aquarium Pharmaceuticals, Inc.

ARBORS

Superior Plastic Products
Wayside Fence Co.

AWNINGS

Powell & Powell Supply Company

BAMBOO POLES

Bamboo & Rattan Works Inc.

BASKET LINERS

Don Sprague Sales Inc.
Pots Company

BASKETS, DECORATIVE

Greenbrier Basket Company
Pots Company



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Write in 831

BAT BOXES

Backyard Designs

BELLS

Harmony Hollow Bell Works

BIRD FEED

Audubon Park Co.
Birdola Products
Chin Ridge Seed Processors Ltd.
Cole's Wild Bird Products Co.
D&D Commodities
Morning Song Wild Bird Food
Pine Tree Farms

BIRD FEEDERS

Arundale Products
Backyard Designs
Backyard Nature Products Inc.
Bertie's Best
Brome Direct Inc.
Canyon Trading Company
CCFA
Creative Copper
Deelite Finch Feeders
Droll Yankees
Duncraft Inc.
Exhart
Garden Artworks
Heath Manufacturing
Heritage Farms
Homestead Products
Hontomi America, Inc.
Kettle Moraine Woodworking, Inc.
Looker Products
Menagerie Works/Lindco Products
Pipestem Creek
Rogers & Kirkwood
Stonewood Manufacturing
Sweet Corn Products LLC

The Birding Company
Vari-Crafts
Vasse Vaught Metalcrafting
Wildlife's Choice

BIRD HOUSES

Anthony Stoneware
Artistic Creations Unlimited, Inc.
Backyard Designs
Backyard Nature Products Inc.
Caramba
Coates Manufacturing Co. Inc.
Coveside Conservation Products
Creative Lane's
Heartwood
Lone Star Purple Martin Houses
Masterwerkes
S&K Manufacturing, Inc.

BIRDBATHS

Athens Stonecasting Inc.
Avian Aquatics
Blitz USA
Cast Art Studios
Creative Copper
Ecological Laboratories, Inc.
K&H Manufacturing
NuWarmth
Virginia Metalcrafters

BOOKS

Bird Watcher's Digest Press
Creative Publishing International

BUTTERFLY BOXES

Backyard Designs

CANDLES

Luminosities, Inc.



A 2002 consumer purchases study indicates that the top selling holidays, in order, for fresh flower and plant purchases are Christmas/Chanukah, Mother's Day, Easter/Passover, Valentine's Day and Thanksgiving. And a 2002 study from the National Retail Federation showed that Halloween home decorating ranks second only to Christmas.

CARDS

Tree Free Greetings

CERAMICS

Ancient Graffiti

CHEMICALS

Wilt-Pruf Products Inc.

CHIMES

Caramba
Jacob's Musical Chimes/ByJacob's

CHRISTMAS DECORATIONS

Midwest
Nida Lighting
Sheerlund Products
Yard Decor

CONTAINERS, BASKET

Pots Company

CONTAINERS, CERAMIC

Asian Ceramics Inc.
Compradores
Pots Company

CONTAINERS, DECORATIVE

Anamese Garden Pots
Asian Ceramics Inc.
Brockseptember Design House
Home Leisure
Pots Company
The Hunt Collection

CONTAINERS, FIBER

Atlantic Pottery

CONTAINERS, METAL

Buquet Supply Inc.
Pots Company

CONTAINERS, NOVELTY

Pots Company

CONTAINERS, PLASTIC

Curtis Wagner Plastics Corp.
Home Leisure

CONTAINERS, POLY-RESIN

Home Leisure

CONTAINERS, POTTERY

Asian Ceramics Inc.

According to Bernie Erven, an extension specialist at The Ohio State University, three interrelated guidelines will help with employee retention: 1) Design jobs with employees in mind, 2) build a team, and make employees an important part of that team and 3) build a reputation as an outstanding employer.



Flow 'n Grow Products, Inc.
Home Leisure
MPG International
Pots Company

CONTAINERS, SELF-WATERING

Home Leisure

EDGING

Borderscapes
Collier Metal Specialties Inc.

FENCING

Bamboo & Rattan Works Inc.

FIREPLACES

Fire Designs

FISH CARE PRODUCTS

Aquarium Pharmaceuticals, Inc.

FISH FOOD

Aquarium Pharmaceuticals, Inc.
TetraPond

FOUNTAIN CHEMICALS

McGrayel Company Inc.

FOUNTAINS

Al's Garden Art, Inc.
Athens Stonecasting Inc.
Cutting Edge Designs, Inc.
Dowell Mfg. Inc.
Ecosphere Associates
Fancy This! Inc.
J. Marie Home Collection
Ladybug
Ocean Bridge
Stone Forest, Inc.
Stonesmith Garden Vessels
Stoney Creek
The Brass Baron
Zoobox

GARDEN & PATIO ACCESSORIES

Ancient Graffiti
Andrea by Sadek
Asli Arts Inc.
Bird Brain Inc.
Country Originals, Inc.
Creative Copper
Danove Corporation
Echo Valley
Founders Rim
Gaines Manufacturing
Garden Art, Inc.

Global Village Trading Company
Go Fly A Kite
Grace Note Chimes
Home Leisure
In The Breeze
Masart
Meyer Imports Ltd.
New Creative Enterprises
Ohio Wholesale Inc.
Premier Kites
Red Carpet Studios
Stone County Ironworks
T.M. Hoff Handmade
Toland Enterprises
West Coast Design Studios
Whitehall Products

GARDEN & PATIO FURNISHINGS

Cobble Mountain Hammock Co.
Eagle Recycled Products
Haddonstone Ltd.
Innova Hearth & Home Inc.
O'Brien Ironworks
Pangaea Trading Company
Rustic Natural Cedar Furniture
Silver Creek Woodwork Ltd.
The Windy Willow Trading Co.
Whittier Wood Products

GARDEN ART

Ancient Graffiti
Bakers Lawn Ornaments
Bertocchi Studios
Creative Copper
Cricket Forge
Designs In Copper
DiamondCrete Products International
Exhart
Gallery, Inc.

GSI Home-Styles
H. Potter Co.
Haw Creek Forge
Kay Berry, Inc.
Michael Gordon Innovations
NuWarmth
Sunapple & Company
The Bird House of Cape May, LLC

GARDEN ART, KINETIC

Exhart

GARDEN CLOGS

Sloggers by Principle Plastics

GARDEN GLOVES

Foxgloves
Little's Good Gloves
Midwest Quality Glove, Inc.
West County Gardener

GARDEN HOSES

Corporativo Grupo Boro
Plastair

GARDEN KITS

Broadway Gardens

GARDEN SCULPTURE

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Carruth Studio Inc.
Chase Gifts: Designs from Nature
CR II
Janus Artifacts
Kimmel Gnomes
NuWarmth
Oak Run Studios
United Design Corp.
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Garden Works
Henningsen Circlehoe
Innovations, Inc.
Kenyon Tools
Landmark Innovations
Maine Garden Products
Snow & Nealley
The Rumford Gardener

GATES
Bamboo & Rattan Works Inc.

GAZEBOS
Home Leisure

GAZING GLOBES
Punxsutawney Glass & Tile Co.

GIFTWARE
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Besomworks
Caffco International
Creative Copper
Dorothy Biddle Service
Ibis & Orchid Design, Inc.
Insect Lore

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WeatherPort Corp.

GREENHOUSES, HOBBY-TYPE
Poly-Tex, Inc.

HAMMOCKS
Byer of Maine
Outback Chair Co/Air Chair
The Hammock Source

HATS
Midwest Helmets
S.F. Green

HOSES
Coil Solutions

HUMMINGBIRD FEEDERS
Bird Company
Schrodt Designs Inc.
Valley Glassworks

IRON, ORNAMENTAL
MetalWorks of Gastonia Inc.
Suzy's Garden Art
The Hookery

KNEEPADS/KNEELERS
Tommyco Knee Pads, Inc.

KOI & POND FISH
TerraPond

LANDSCAPE DESIGN AIDS

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LANDSCAPE FABRIC
Midwest Geotextile & Horticulture

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Oly-Ola Edgings, Inc.
Valley View Industries

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Palmetto Manufacturing
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Sunlawn Imports Inc.

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Ancient Graffiti

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Home Leisure

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Creekside Casa

MULCHES, BARK
Atlantic Horticultural Products
Fafard

NOVELTIES
Milk and Honey Inc.

ORCHID SUPPLIES
Global Garden Imports

PEAT MOSS
Fafard
Southern Importers

PEST CONTROLS, MOSQUITO
Exhart

PEST CONTROLS, NON-CHEMICAL
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The Tanglefoot Company

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Hines Pottery

PLANT LABELS
MasterTag

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DSD International Inc.
Exhart

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IWI International
Plant Stand, Inc.
The Steel Menagerie

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Glamos Wire Products/Donner

Industries
Hooks & Lattice

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C and A Corporation
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Benick Brands
BroCars International Trading, Inc.
Brockseptember Design House
CBK
Ceramica de Espana
Claycraft
Green Piece Wire Aart
Home Leisure
Pots Company
Pottery Collaborative, Inc.
Pro Source Plus
Rainbow Garden Products
X Marks The Pot, Inc.

PLANTERS, HANGING
AuroraGardens
Home Leisure

PLANTERS, METAL
Barnstorm
Ruibal Topiary Systems

PLANTERS, NOVELTY
Garden Trends
Home Leisure
Pots Company

PLANTERS, PLASTIC
Akro-Mils Lawn & Garden Products
Home Leisure

PLANTERS, POTTERY
Asian Ceramics Inc.
Blecha Imports Inc.
Home Leisure
New England Pottery
The International Pottery Alliance
Well Traveled Imports Inc.



PLANTERS, RAISED GROUND
Stonewood Manufacturing

PLANTERS, STONE
Paragon Garden Art

PLANTERS, WOOD
Maine Bucket Company Inc., The

POND FILTERS
OASE
Pentair Aquatics
TetraPond

POND KITS
Avian Aquatics
Dolphin Fiberglass Products, Inc.
OASE
Stoney Creek

POND LINERS
OASE
Remanoid
Stoney Creek
TetraPond
Yunker Plastics, Inc.

POND SUPPLIES
Alpine Corporation
Aquarium Pharmaceuticals, Inc.
Discount Pond Supplies, Inc.
Ecological Laboratories, Inc.
Hozelock Cyprio
Jungle Laboratories Corporation
K&H Manufacturing
KFK Products
OASE
Pond Supplies of America
Stoney Creek

POT HANGERS
Home Leisure

POTS, PLASTIC
Home Leisure
ITML Horticultural Products Inc.
Summit Plastics

POTTERY
AAA Imports Inc.
Asian Ceramics Inc.
AW Pottery Atlanta, Inc.
British Claymasters
Ceramco Company, Inc.
Christian Enterprise, Inc./Yesteryears Pottery
D'Barro Pottery
Global Pottery
Home Leisure
Lotus International Inc.
Napa Home & Garden, Inc.
Pacific Home & Garden
Pots Company
Rainrock

PUMPS, WATER
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Cal Pump
OASE
TetraPond

RAIN GAUGES
Ancient Graffiti
Garner Industries

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Shake-Away
Tree World, Inc.

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CK Steckman

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Rod McLellan

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Fafard
Sun Gro Horticulture

SQUIRREL FEEDERS
Backyard Designs

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Azzurri Statuary Co.
Buzzard Towne
Campania International
Continental Craft, Inc.
Kansas City Art Statuary, Inc.
Patio Accents by Accents Unlimited
Trevi Manufacturing
Western Statue & Ornaments Inc.

STEPPING STONES
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Athens Stonecasting Inc.
Magnetic Poetry

STONE
Ancient Graffiti

SUNDIALS
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TOOLS, HAND
Bahco Pruning Tools

Are you the kind of retailer that thrives on being new and different? If so, mark your calendar to visit the California Pack Trials April 4-13, 2004. Stay tuned to future issues of *Lawn & Garden Retailer* for details and trip reports in case you can't make it.

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Starlite Garden Torche

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Triad Company Products

TRELLISES

Accents of France

TRELLISES, WOOD

LWO Corporation

WATER GARDEN FILTERS

OASE

WATER GARDEN KITS

OASE

Pondeco

Stoney Creek

WATER GARDEN LINERS

OASE

Regal

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Ani Mate

Aquarium Pharmaceuticals, Inc.

Aquatic Systems & Resources, Inc.

Clear Pond Products

Discount Pond Supplies, Inc.

Emperor Aquatics, Inc.

Holmes Farm

IPS-CareFree Enzymes, Inc.

Meridian Aquatic Technology LLC

Nycon Products

OASE

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Pond Filtration Inc.

Replications Unlimited

TetraPond

Triton Advantage by Stoller Nursery

WATER PUMPS

OASE

Stoney Creek

WATERFALLS

OASE

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Forty Mile Creek

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UPM Corporation

WHEELBARROWS

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Bali Bay Trading Co.

Caramba

Exhart

Music of the Spheres

Spoontiques

Whispering Winds

WIND SOCKS

Ganz

WIRE HANGERS

Green Esteem



More than your product mix, merchandising or retail philosophy, your employees set you apart from the competition. Make sure you give them the tools they need for exceptional performance by holding regular training meetings. The *Lawn & Garden Retailer Training Challenge* espouses weekly 30-minute training sessions that offer creative presentations by varied presenters in a format that teaches people to think for themselves.



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Earthly Things

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Rough Brothers
Val Environmental and
Greenhouse Systems

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Poly-Tex, Inc.

BENCHES, WOOD

Oxford Garden Designs
Rough Brothers

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VRE Systems

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DISPLAYS, P.O.P.

The Flower Fields

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Rough Brothers
Waldo & Associates, Inc.

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Poly-Tex, Inc.
Rough Brothers

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NuWarmth

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Pots Company

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Home Leisure

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SIGNS

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SPRAYERS

Coil Solutions

TAGS, PICTURE

De Vroomen Holland Garden Products

WATERING EQUIPMENT

Coil Solutions
Hy Plant Watering Systems

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BUYING COOPERATIVE

Independent Nursery Group

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GPN
Lawn & Garden Retailer

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Horticultural Printers

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Pohmer Consulting Group

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SNA - Southern Nursery Association
Texas Nursery & Landscape Association

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Birdwatch America
GPN
Lawn & Garden Retailer

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George Little Management, LLC
Heritage Markets
MANTS
Mid-America Trade Show
Middle Tennessee Nursery Assoc.
PANTS
Philadelphia Lights
Tropical Plant Industry Exhibition (TPIE)
Western Nursery & Garden Expo

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